

In today's competitive environment, it is imperative for organizations to deal with increasingly complex application landscapes while continuously focusing on cost effectiveness. They require a fully integrated, scalable business suite of market-leading applications, platforms, and technologies.

GAVS works in partnership with customers to leverage their SAP applications for cohesive solutions toattain greater efficiency and maintain consistency in business practices across locations. The focus is on enhancing customer services, reducing costs, optimizing the business cycle, and improving productivity.

## **Unleash the Potential of your SAP Applications**

At GAVS, we know that our customers need guidance when it comes to specific areas with respect to SAP applications such as:

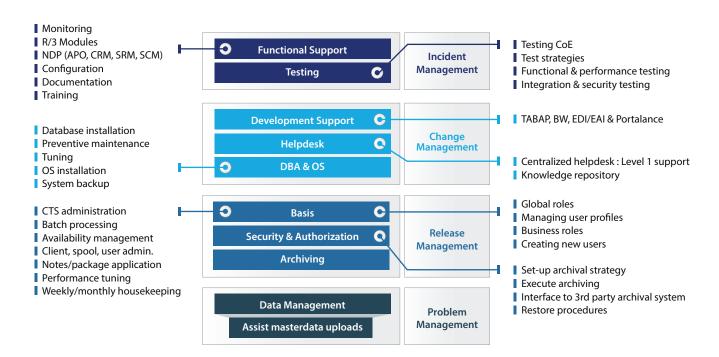
- Determining the best strategic direction
- Managing constant change and complexity
- Maximizing value from IT investments

We deliver high-value and innovative services in areas such as high-level business design, IT design & implementation, end-to-end solutions for ALM, in line with an organization's specific business needs to help them maximize their SAP software investments.

#### What We Offer

Our predictable and high value strategic consulting services help customers sustain and evolve their existing application environment while preparing them for innovative technologies offered by SAP. Our services are ITIL driven and designed in line with the current industry trends. We leverage proven tools, templates, methodologies, and accelerators to map business logic with technology components and create new or optimized business processes in an efficient, user-friendly, and integrated way.

A key component of our consulting service is helping clients stay ahead of competitors through technological innovation not only for specific SAP solutions, but also for the overall interactive experience of your customers.



# **Our Approach**

We support organizations through structured SAP services and help them achieve maximum efficiency. Our CoE for delivering SAP services develops proof of concepts to identify gaps and the most suitable approach for generating business value. We also follow a unique and customizable approach called 'ADOPT' to evaluate the business requirements and execute SAP engagements while focusing on continuous improvements. Our strategy is to ensure effective services by deploying the right skills for each engagement.

## The GAVS Advantage

We combine global experience with a robust quality management system to deliver high quality services to our clients across all business functions and in areas such as analytics, cloud, and mobility, to deliver value and innovation. Our proven best practices, implementation approach, maintenance and testing methodologies, tools, and frameworks ensure faster delivery.

We help organizations integrate SAP solutions to streamline processes and deliver new business value while reducing the cost of implementing.

A snapshot of our key differentiators is shown in the diagram below.

# Established Practice

#### SAP Consultants/Leads/Project/Program Managers

Cross module expertise across industry & functions
Continuous training for competency development
Regular IDPs and assessment for integrated career progression



## Diverse Experience

#### 285 person years of SAP exposure

Merger & Consolidation: 7- years SAP support: 110 person years

End-to-end SAP implementation: 54 person years

Global SAP rollouts: 35 person years

SAP upgrades & migration: 26 person years



# Delivery Predictability

#### On-time: 95%; On-budget: 98%

Enablers: SLA driven, transparency, Governance - The VOC way Global Program Management - Global Delivery Model Robust quality audit processes - Everything stops for quality



# Value Management

#### Focused 'Value Creation' & Savings for Customers

- Culture and mindset to drive excellence 'Thinking beyond'
- Successful framework on cross-leveraging SD, MM, PP, QM, FICO, HCM, APO, CRM, Netweaver EP & PI, BPC, Basis, Security, ABAP, BI
- Dedicated Knowledge Management Portal
- User communities, Internal Webinars



#### **Benefits**

Our services help customers derive greater business value across the entire SAP application lifecycle through:

- Accelerated implementation
- Reduced implementation cost
- Increased standardization
- Improved return on investments

## About GAVS

GAVS Technologies (GAVS) is a global IT services & solutions provider enabling digital transformation through automation-led IT infrastructure solutions. Our offerings are powered by Smart Machines, DevOps & Predictive Analytics and aligned to improve user experience by 10X and reduce resource utilization by 40%.

GAVS has been recognized as a Cool Vendor by Gartner in 'Cool Vendors in ITSM 2.0, 2016' and positioned as an 'Aspirant' in Everest Group PEAK Matrix<sup>TM</sup> for Healthcare Provider IT Services. GAVS was also rated as a prominent India-based Remote Infrastructure Management player & one of the key small players serving the mid-market & enterprise clients in North America by Gartner.

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