

My Desk

Workplace Digital Transformation Solution



Context

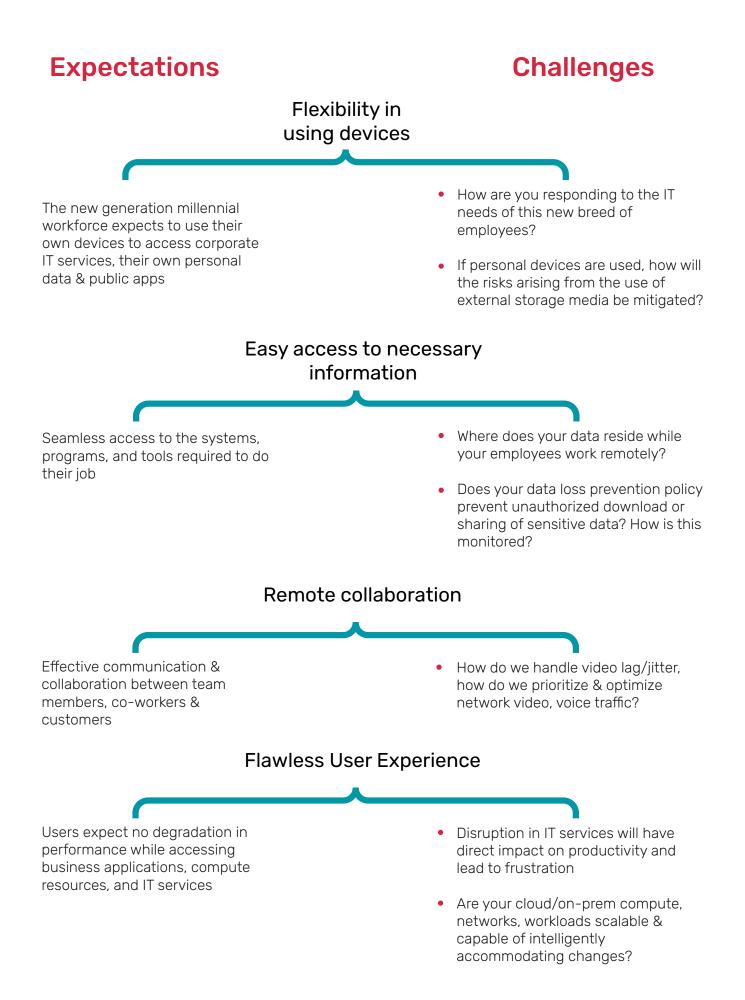
The impact of COVID-19 has brought many industries to a standstill, but at the same time it has enabled new businesses to flourish worldwide and has given existing businesses the opportunity to adopt flexibility, planning and innovation to sustain and reclaim their stance. The pandemic is accelerating DIGITAL TRANSFORMATION and many organizations have realized the necessity of a FLEXIBLE WORKSPACE, which is secure, accessible anytime, anywhere and from any device, and is coupled with keen focus on User Experience. In this age of SOCIAL DISTANCING, many organizations are exploring options to narrow/bridge the gap between the home and office work cultures.

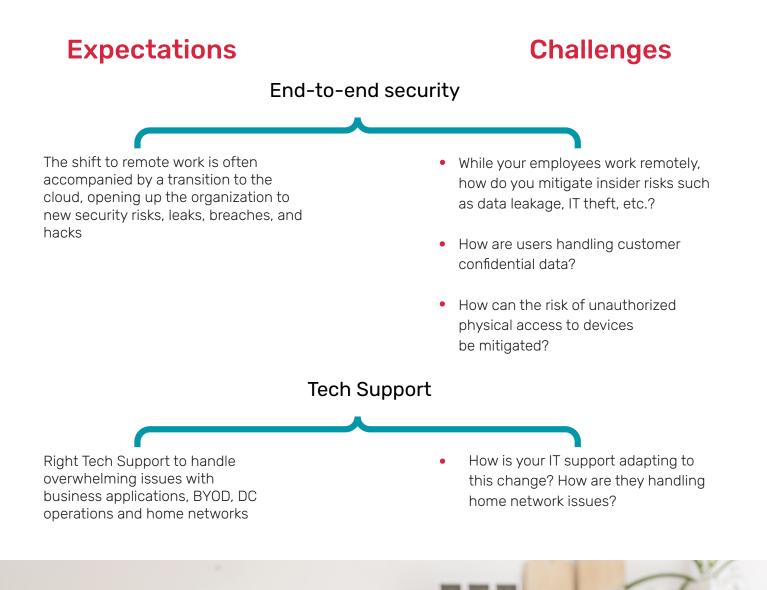
Along with the demand for the right kind of technology, there is an increased demand for the right adoption of technology, and the right kind of people to manage it & make the most of it. In addition to embracing tech solutions, companies have foreseen the need to rise to challenges, and the affordability and risks that come hand in hand with digital invasion. Here are a few key expectations & challenges that Remote Work poses.

Typical Expectations for **Working From Home!**

- Device Interoperability
- Access to Corporate Data
- Fewer Sign-ons
- Effective Collaboration

- Stable Connection
- End-to-end Security
- Timely Support
- Work Life Balance





GAVS Technologies, with a pioneering open source yet proven Virtualization Platform, Al Analytics, and leveraging Microsoft & its partner eco system is happy to announce an affordable Mobile Workspace packaged as a highly customizable **SMART WORKSPACE** solution - **"MY DESK"**. The scalable solution is a response to high demand consumerization of IT and all the WFH challenges mentioned above.

The Future of Work Outlook & Trends



OF OFFICE WORKERS

in North America say they would change jobs based on the employer's remote working policy

59%

OF EMPLOYEES FELT

more cyber secure when they went to work rather than when working from home

75%

OF THE GLOBAL WORKFORCE

will be millennials by 2025, shaping corporate cultures through their work habits and expectations – Forbes

1.87b

EMPLOYEES WILL BE MOBILE BY 2022

equating to 45.2% of the global workforce, thanks to advances in technology - Strategy Analytics

78%

OF EXECUTIVES BELIEVE

that workplace strategy, process and technology is important to company performance – Harvard Business Review

By 2020

EUC STRATEGIES

that solely focus on the device and internal cost optimization activities will be replaced – Gartner

< **15**%

OF WORKERS FEEL ENGAGED

productivity and innovation is critical, yet data suggests employee experience is poor - Harvard Business Review

Through 2028

USER EXPERIENCE

will undergo a significant shift in how users perceive the digital world and how they interact with it - Gartner

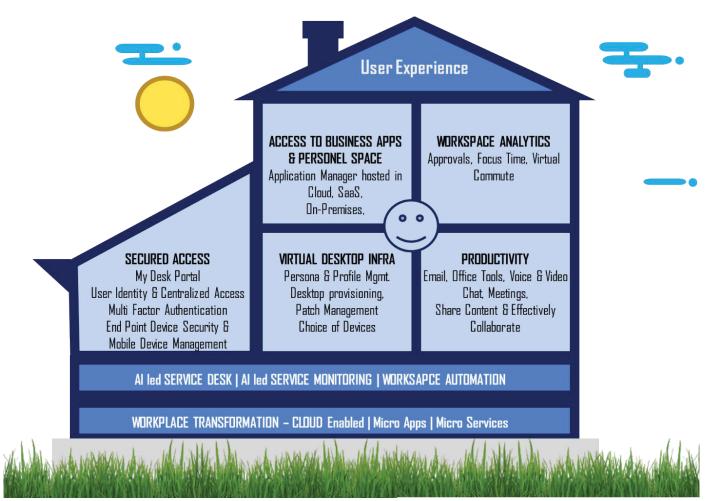
My Desk

My Desk is an integrated suite of services that combines the best of breed technologies and proven solutions to provide seamless user experience to the mobile workforce and remote workers. Users across the enterprise can communicate, collaborate effectively, access business applications, corporate & customer data securely from any device, anywhere, any time.

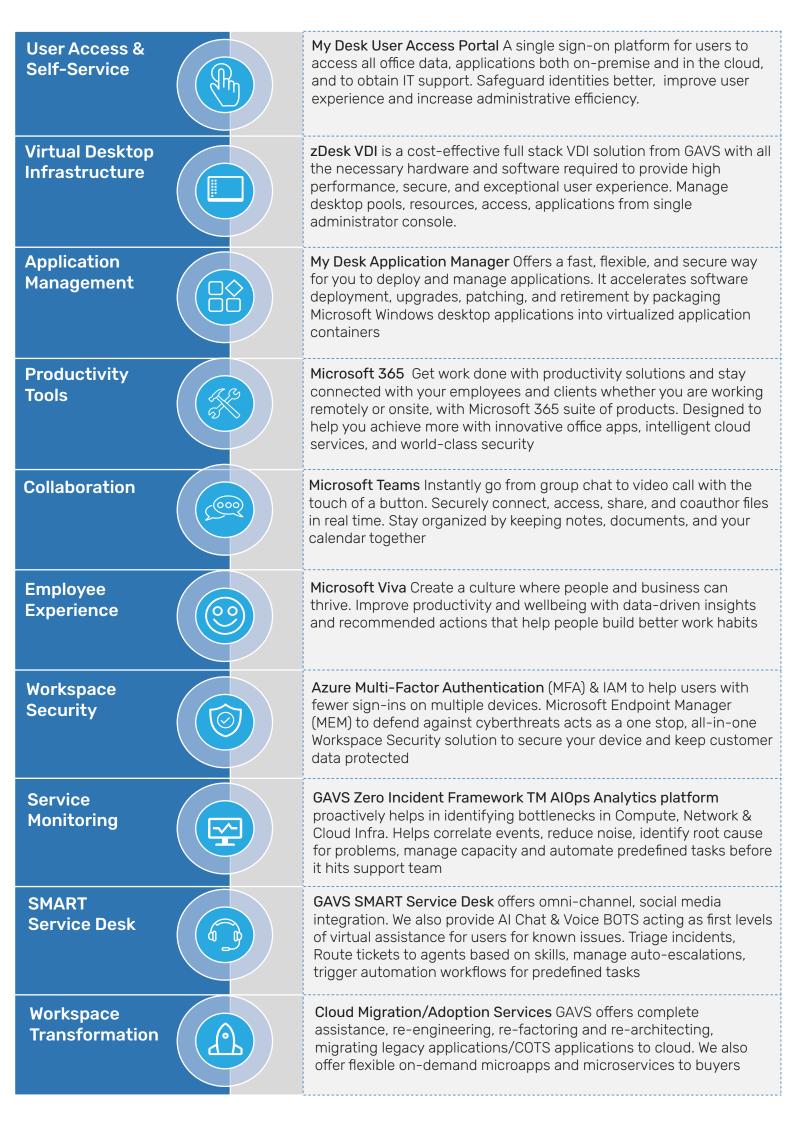
It comes with single sign-on authentication, modern pc management, mobility, zero trust security, intelligence features that simplify workflows, and is backed by cloud-based productivity to deliver a world class digital workspace solution.

GAVS Technologies uses its broad range of proprietary, engineered tools & technologies in VDI, Automation, AI, Security solutions, and the competitive advantage of OEM products, along with decades of Managed infrastructure, Application Engineering, and Consulting experience to provide tailor-made 'One Stop Modern Workspace Solutions' to enterprises. These are customized to personnel, department, project levels to ensure seamless user experience.

GAVS believes that fostering a positive environment where employees are enabled to do their best work, will help drive everything – innovation, a greater end user and customer experience, as well as a competitive advantage.



This solution is delivered by several components which are integrated to deliver a consistent user experience across the various use cases within the consumer environment. The reference architecture developed is scalable, modular, and modules can be added/removed based on customer choice or to leverage previous investments made in similar technologies. The core components of our solution are:



Business Value

My Desk is a bundled solution which brings a wealth of benefits to an enterprise and its workforce by reducing IT costs by leveraging BYOD concepts, providing flexible software licensing options with BYOL (bring-your-own-license), affordable pay-per-use pricing models, mobility, simplified management, superior business continuity and agility, enhanced user experience and a superior working environment. My Desk can deliver business value in a number of areas:

Superior User Experience – The My Desk Portal was developed with a "Consumerization of IT" mindset and acts as a one stop interface for users to consume corporate compute & software resources, easy approvals/chargebacks and one touch support. It gives the flexibility to switch between BYOD/corporate owned devices, and follow-me sessions for continuity

Enhanced Productivity – Order to consumption is just a click of a button away with 'My Desk' predefined templates in the form of blueprints personalized for each department or user group. Seamless, day-one productivity for end users, wherever and however they work

Simple, flexible & affordable VDI Solution - Make use of existing spare hardware in your datacenter. Full-function VDI stack deployable in any x86 compatible hardware and tightly integrated in a single fabric. Our VDI solution is available with flexible financing options

Simplified Management – Easy to manage, orchestrate & troubleshoot workloads from a single dashboard, optimized desktop pool management; intelligent utilization of resources and scaling of infrastructure. Experienced staff not required

Accelerated Performance - zDesk provides in-host accelerated RAM, optimized storage, automated cluster management, ensuring the fastest VDI performance experience

SMART Mobility – Having the catalog of resources, productivity tools, analytics, and support mechanisms in one place improves process efficiencies, and the easy switch between devices improves communication, and enables effective collaboration

More time for Innovation - With streamlined processes in place and most of the back-end tech support driven by Automation & AI, the support team can spend more time to implement innovative IT solutions such as simplifying employee onboarding experience

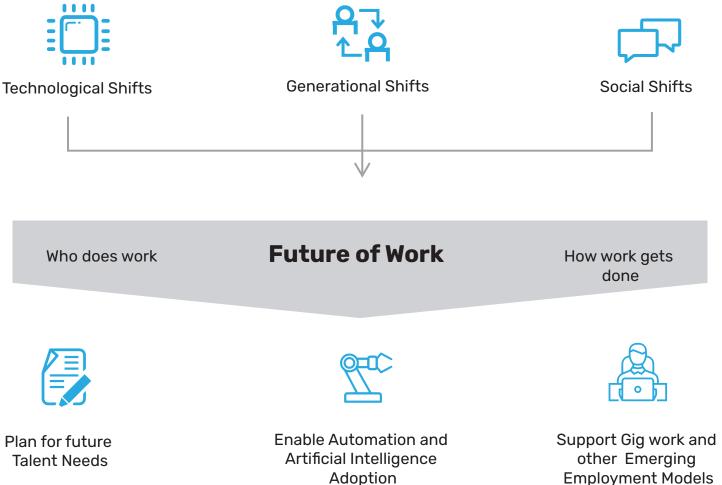
Workspace Analytics – Provides data-driven visibility into how work patterns affect wellbeing, productivity, and business performance. Delivers actionable insights and recommendations. Pin-points inefficiencies and identifies opportunities for improvement

Self-Service Support – Request to consumption of IT resources is mostly driven through predefined workflow automation. Al powered bots help in providing information on well-known issues/knowledge base articles or to get an update on already raised support tickets

Optimized IT Spend

- The zDesk FULL VDI stack from GAVS replaces the need for expensive hypervisor, broker and other management software typically reducing the cost by 30 to 40%
- Additional cost savings through BYOD policies, utility bills, hardware, annual software licenses, desktop refresh initiatives, OS migrations
- IT support costs will drastically go down with automated responses, reduced number of incidents reported, reduced desktop visits, reduced mean time to repair

The Future of Work Decoded



Future of Work Trends Post-COVID-19

Gartner surveyed 400+ HR leaders and 300+ finance leaders, and spoke with more than 4,000 employees and HR executives to identify the long-term impact of the COVID-19 pandemic on the future of work and the implications business leaders should anticipate for their organizations:

- More remote workers
- Increased use of employee data
- Greater role of the employer as a social safety net
- Wider use of contingent workers in the new gig economy
- Critical skills no longer being synonymous with roles

- Some finding work more humanizing; others finding it dehumanizing
- A focus on crisis response as it distinguishes top-tier employer brands
- Prioritizing resilience as much as efficiency
- Added strain to employee engagement, culture and value proposition

Overview of GAVS zDesk VDI Platform

At the core of 'My Desk' resides the zDesk VDI solution – zDesk is a complete desktop virtualization package that offers, from one seat to thousands, shared to private solutions, persistent to non-persistent desktops with hosting and managed service. zDesk combines the benefits of VDI and DaaS and can be hosted either on-premise/colocation or on IaaS provider of your choice. Transform your workplace by enabling access to apps and data from any device, any location, any time through our zDesk Virtual Desktop Infrastructure (VDI) solution, based on Zero Layer Architecture, Single License, Single Install and Single Interface design. zDesk is a single vendor solution – we take complete responsibility in building & delivering the VDI solution. The solution includes Architecture, Hardware Design, Procurement, Optional Hosting, Customizing the zDesk VDI software package, Integration with Business Applications, and Support



Lower Cost of Ownership

GAVS zDesk replaces expensive Hypervisor, Broker and Management technologies



Best user experience Flawless

computing and application delivery through Accelerated RAM, Storage & Automated Cluster Management



Simplicity

Full infrastructure stack from Hypervisor to End Point delivered by a single vendor, and managed through a single pane of glass



Optimized Infrastructure

Full-function VDI stack deployable in any x86 compatoble hardware, and tightly integrated in a single fabric



Best TCO guaranteed as compared to other VSI/VDI

Technology vendors. Also enables reuse of existing hardware



Greated Cost Savings through centralized support, lowered utility bills, simplified software licensing, desktop refresh initiatives



Secure & Compliant VDI Access

Compliance to HIPAA, HITECH and NIST standards & Multi-factor authentication



Workplace Productivity

Anytime, anywhere & any device access. Promotes "Bring your own device"

• Hypervisor Orchestration • REST API 0 • Shared Storage Multi-tenancy • Connection Broker 0 zDesk • Storage Acceleration 0 Automatic Cluster • Profile Management Management • Message BUS • Simple Web UI

90%40%70%Savings on utility billsSavings on desktop
investmentReduced incidentsFaster deployment100%80%40%Secured endpointsSavings on support costsHigher productivityReduced time to Repair

Experience Wellbeing

With insights and recommendations fueled by research

- O Address critical questions about resilience and work culture
- Understand organizational work norms and the impact to your people and your business
- Take steps to protect employee wellbeing
- O Build better work habits and improve business outcomes

Employee Experience Platform

Work is different now! We are commuting less, meeting more virtually, and experiencing the challenges of separating work-life and life-life. It is easy to forget that to thrive at work, we need to take care of ourselves. GAVS offers 'Microsoft Viva' built into 'My Desk' Analytics offerings which offers new insights, experiences to balance productivity and well being. Personnel insights help you reach your best self and be more productive. Add structure to your virtual commute. Carve out time for a productive start in the morning and for a mindful disconnect in the evening. Protect time before your calendar fills up, for focus working, coaching and learning. Take regular mental breaks with Headspace. Use emotional check ins to tune into day-to-day mindset and well being.

Strengthen team bonds with connective experiences that prompt you to praise collaborators, schedule one on ones and follow up with commitments and outstanding tasks.

Insights for managers and leaders on how work happens and the impact of employee well being. Quickly find opportunities to breakdown burnouts. Promote coaching and development and boost engagement. Your and your team's well being is important, specially in times of change. Take care of yourself and others to thrive, and for your organization to build resilience in this new normal.

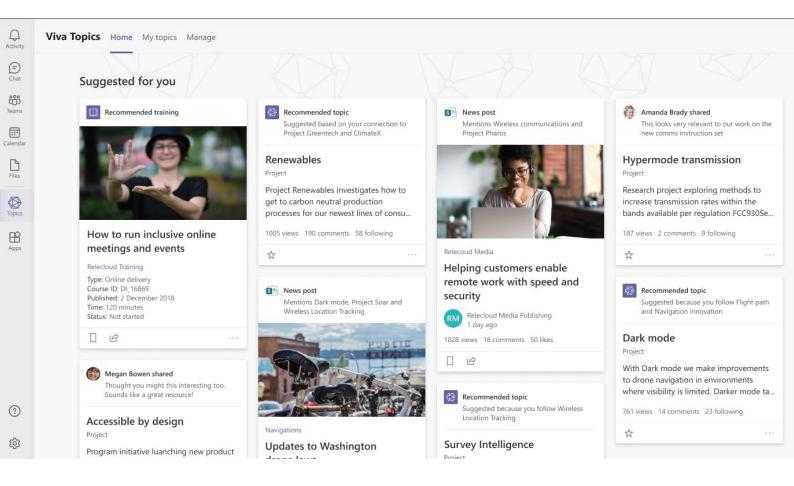
Analytical Insights for Managers, HR & Leaders

- Understand patterns that lead to burnout and stress like collaboration overload, too little focus time, after hours work
- Help teams build better work habits and achieve balance
- Research-backed tips and suggested actions

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8	බ	Ways of working assessment	Is there a relationship between employee wellbeing and collaboration?					
-	☆ ⊙	Ways of working tracker	Wellbeing		Select	Workweek span	Collaboration hours	After hours
terdar F		Return to worksites	✓ O My company takes a genuine interest in		Average weekly after-hours hours			
)	R ^R	Business continuity	68 My company takes a genuine interest in employees' wellbeing		3	Date range: 8/1/2020 - 1/25/2021		
		Sales business continuity	Wellbeing score across categories		Distributi	on by wellbeing score a	nd after-hours	
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		Note: heatmap colors are based on relative scores, not an absolute scale. Groups below the minimum group size excluded. Why it matters			Note: use this to identify and support teams that may have underlying factors driving both behavioral and sentiment data.			

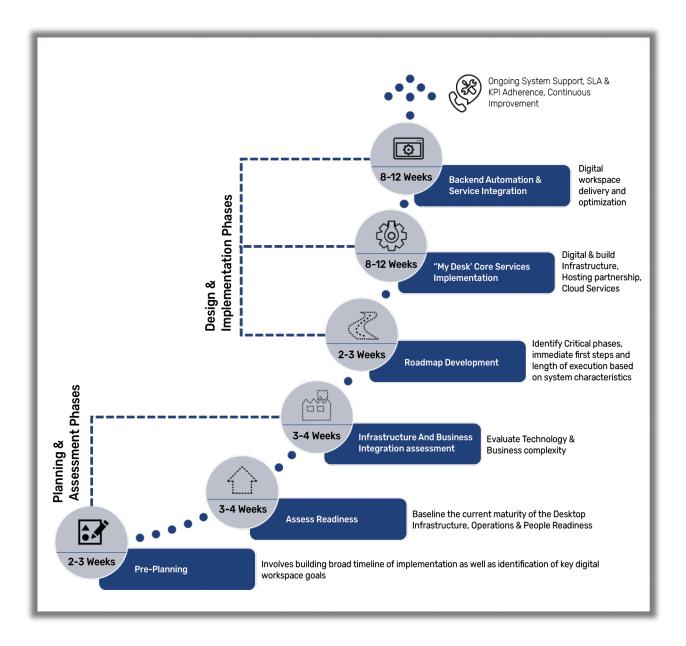
Make data-driven decisions at the pace of change

- O Powerful tools to address complex challenges with personal privacy safeguards customers can rely on
- Ready to use reports customizable to your needs, quick generation of powerful insights. Understand work patterns and trends
- Quantify the impact of disruption and change. Address unique business challenges through custom analysis
- Investigate aggregate datasets using multiple parameters, prebuilt analysis, visualizations, interactive HTML reports. Advanced analytics functions like text mining, network analysis, hierarchical clustering
- Understand how work patterns influence engagements. Identify hot spots with elevated risk. Predict attrition based on team norms and pulse data
- Take actions with personalized recommendations. Measure the impact over time



'My Desk' Implementation Approach

The principal goal of our 'My Desk' solution is to help clients maximize their ROI and solve real business challenges leveraging existing IT resources/investments to the max, support business imperatives and become a trusted Digital Transformation advisor. By fostering an understanding of business drivers and strategic direction, we can facilitate the decision-making process through evidence-based assessments, stakeholder engagement, outcome analysis, and market & technology insights. GAVS 'My Desk' Transformation focuses on User Experience at the top of the pyramid and takes a nimble three stage consultative approach – An initial assessment phase, a design phase and finally a deployment phase.



The above image illustrates GAVS typical Assessment, Design & Implementation approach. The timelines provided above vary based on size and scale of the business & outcomes expected.

Key Milestones & Support Activities

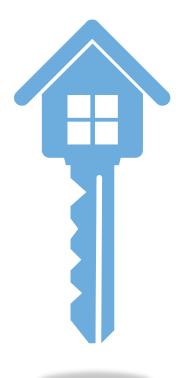
Phases	Key Activities
Pre- Planning Involves building broad timeline of	 Explore stakeholders, end user expectations Identify key processes across business Build project timelines, journey mapping & secure funding Evaluate current desktop fleet, management team, process, tools & techniques used Assess modern vs legacy applications portfolio Evaluate workforce management readiness Directory services, IAM, LOB apps, Security, Network, Threat prevention and detection, Partner eco system, User adoption maturity, Risks & Change Management, Scope for Automation Identify critical phases, immediate first steps and length of execution based on system characteristics having High Readiness, Low Complexity Low Readiness, High Complexity Low Readiness, High Complexity Procurement of Services Build zDesk VDI solution Develop & customize My Desk Portal Enroll devices MDM Migrate policies to cloud Expand BYOD program
	 Modernize patching Secure infrastructure, IAM, antivirus, SSO Rationalize application estate Upload apps to digital workspace UAT
Backend Automation & Service Integration Digital workspace delivery and optimization	 Implement end-user analytics Build self-service catalogs Service Desk Automation - Auto Ticket Triage, Routing Automate deployment process Automate employee onboarding Optional AI Service Monitoring UAT
Ongoing Support	 Provide support for system implemented SLA & KPI adherence Continuous service improvements

Why GAVS Technologies?

GAVS My Desk Solution is backed by years of rich experience in Virtualization, Datacenter Consolidation & Transformation, Automation & Cloud service. We add value through our maturity in project management practices, templates driven assessment, IT governance, ITIL based service delivery, adherence & compliance to global industry standards.

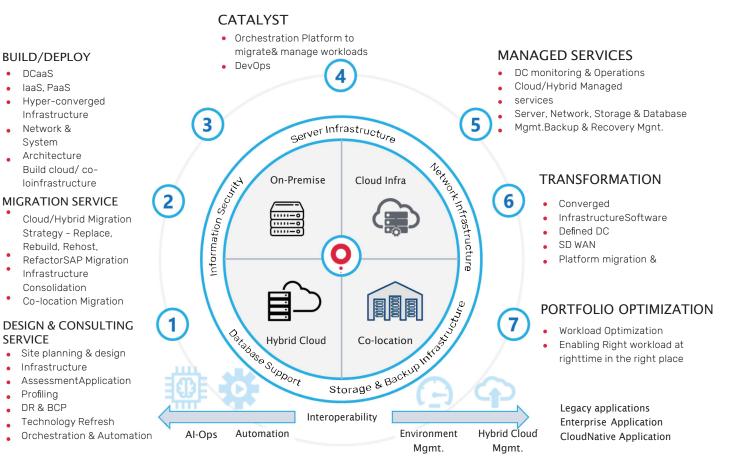


Trusted Digital transformation Partner



GAVS believes 'My Desk' solution is the first step for organizations adopting a Digital Strategy program. GAVS believes it can better understand the people, processes, technology challenges, and aspirational business goals through its consultancy approach. GAVS would always like be a trusted Digital Transformation partner though its broad range of service offerings, industry experiences. Below are few additional services that GAVS can offer

- 0 **On-prem Exchange Migration to 0365**
- **AI Aided Intelligent NOC** 0
- Modernize Data Centers through GAVS' DCaaS 0
- Intelligent Security Solution 0
- 0 **Enterprise-wide Automation**
- 0 Agile Network Infrastructure
- Hybrid, Multi-Cloud Infrastructure Setup, Environment as a Service 0
- Application Rationalization, Engineering & Migrating workloads to Cloud
- **DevOps & Test Automation**



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Summary

Real success lies in sustaining the crisis and adopting changes

Covid-19 will profoundly change the way businesses are run, and fundamentally alter management practices. Business needs to realize the fact that traditional way of operating will soon make them extinct.

GAVS believes that 'Digital Transformation' is a journey which is a continuous process and cannot be completed overnight. It is a combination of change in Technology, Adoption, with Culture and Management practices playing a significant role. With nearly 2 decades of experience in managed infrastructure services, GAVS has done significant transformation projects including complex data center migrations, virtualization and cloud engineering. GAVS has realized the importance of the Digital Journey and kick started this decade with huge in-house investments in 'AI, Automation, Analytics' and has seen significant success and failures in adopting them. FAIL FAST is the new age mantra for our engineers, data scientists working in R&D. In the strategy of adopting MACHINE FIRST approach, GAVS has also recognized third party vendors' excellence in their respective spaces. GAVS Technologies acknowledged their competencies, tested their know-hows rigorously through industry common use cases and inducted them in our DIGITAL TRANSFORMATION SERVICE OFFERINGS to help customers sustain the crisis through best of breed technology and tools.

GAVS is not just another product vendor who has emerged from the COVID era. GAVS' solutions and services are time tested and backed up with years of like-minded experience in R&D. GAVS is a place where engineering and services are done hand in hand.

We are FLEXIBLE. We are NIMBLE in our approach and would like to be a true DIGITAL PARTNER of choice for customers.

Innovation @ GAVS

A dedicated 100+ FTE involved in R&D in developing following technologies

- Maturing Intelligent AlOps Platform through re-architecture and handling massive data volumes
- Developing Automation use cases
- Predictive ML algorithms
- Agentless Monitoring Solution

8 Innovative Patents

AI & ML Algorithms, Blockchain

- Agentless Network Sniffers
- Al Aided Voice Assistant
- Cloud Orchestration Platform
- Virtual Desktop Infrastructure
- Blockchain Solutions

Recognitions



GAVS' Services & Product Offerings

At GAVS, we help our customers embark on the journey to "Frictionless IT" through excellence in transformation of People and Processes, through redefinition of IT strategies, by reassigning staff roles & responsibilities, streamlining processes, revamping aging systems, reevaluating IT tools, exploring options for migrating services & workloads to the cloud, revisiting partner ecosystems, reevaluating new suppliers and constantly exploring alternate solutions and technologies to better overcome business challenges.

AI LED MANAGED INFRASTRUCTURE SERVICES							
Service Offered Omnichannel Digital Service Desk, AI Command Center, Intelligent Security Operations, Mobile-first Work Experience, Enterprise-wide Automation, Agile Networks, Hybrid/Multi-Cloud Infrastructure, Environment as a Service (EaaS)	Enablers Full stack AIOps, Automation, VDI solutions & Cloud Orchestrations. Partnerships and joint-research with recognized institutes on unique AI & ML algorithms						
Differentiators Home grown tools. Integrated Solutions Center, led by CoE for cutting-edge research, ideation, creative problem solving, rapid prototyping and co- development	Values Commitments in delivering transformational engagements with direct impact on business outcomes & KPIs						
APPLICATION TRANSFORMATION SERVICES							
Service Offered Assessment & Roadmap, Application Design/Re- engineering, Application/Database migration, Legacy modernization, SaaS enablement, Application Consolidation, Application Value Management/refresh	Enablers Tool-based Discovery & Analysis (ZIF Discover and others), zIrrus for cloud orchestration & management, AI-led SQA for accelerated QA cycle & DevOps for RM & Security. Migration Office for risk/knowledge/program mgmt.						
 Differentiators Data-first approach for superior performance, experience & cost savings Zero downtime & zero data loss during migration Discovery & migration readiness using tools 	 Values Digital enterprise powered by Next-gen applications OpEx-centric model enables cash flow to enterprise Unlocks redundant & under-utilized IT assets 						
OUTSOURCED PRODUCT DEVELOPMENT							
Service Offered End-to-end Product Engineering Services - New Product Development, Product Sustenance, Product Assurance, Product Deployment, Product Support and Product Management	 Enablers Service oriented design/architecture (Microservices & APIs), Low Code/No Code AI-led QA & DevSecOps for release & security Methodologies - Agile/SAFe Agile, TDD/BDD SWAT Team – Microsoft, Java, AI/ML, APACHE 						
 Differentiators User-first for unparalleled UX – intuitive design & analytics Design Thinking for requirements analysis & roadmap definition Rapid PoCs/Prototypes using Labs/CoEs Accelerated MVP using our domain experience viz healthcare 	 Values Accelerate the launch of differentiated products & solutions Optimize product life-cycle with GAVS in-house tools and solution accelerators Strategic partner with growth mind-set (Ideation to Implementation for end Customers) 						



GAVS Technologies is focused on automation-led digital transformation services. GAVS' IP led solution, Zero Incident Framework[™] is an AlOps solution that enables organizations to trend towards a Zero Incident Enterprise[™].

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For more information on how GAVS can help solve your business problems, write to inquiry@gavstech.com

www.gavstech.com www.zif.ai